

The logo features the letters 'QA' in a large, white, serif font. To the right of 'QA', the words 'NATIONAL' and 'WARRANTIES' are stacked in a bold, white, sans-serif font. Below this, the text 'A KINNEL GROUP COMPANY' is written in a smaller, white, sans-serif font.

**QA NATIONAL
WARRANTIES**
A KINNEL GROUP COMPANY

————— **TAF** —————

The background is a solid dark red color. In the lower half, there are faint, white line-art illustrations of several houses with gabled roofs and windows, arranged in a row.

Designing insurance products
around your business

AGENDA



What is a DPI and IBG?



Bespoke insurance



Benefits for members and their customers



How IBGs provide revenue

WHAT IS A DPI & IBG

Deposit Protection Insurance (DPI)

- Short term cover
- Protecting the homeowners deposit paid
- Complements the IBG

Insurance Backed Guarantee (IBG)

- 10 years cover of the contractors guarantee
- An extra tool in the toolbox for the contractors
- Piece of mind for homeowners

BESPOKE INSURANCE

GPI

- Part of the same group
- Cross roles
- In-house underwriters
- We understand the industry
- We are limited by our insurance license

Account Managed

- Support by a named person throughout

BENEFITS FOR MEMBERS & THEIR CUSTOMERS

Your members

- Reliable
- Trustworthy
- Standout for others in their sector

Their customers

- Peace of mind
- Transferable
- Trust in the contractor

HOW IBGs PROVIDE REVENUE

Commission

- Agreement
- Membership fees/non-use fees
- Premium





QUESTIONS





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